

**32/1/2019-DSRD/Cons/DRIP Phase II and III/
Central Water Commission
Central Project Management Unit
Dam Rehabilitation and Improvement Project
Phase II and Phase III**

Date:06.07.2020

Sl. No.	Response of CWC	Queries from XX firm	Reply of CWC
1.	<p>This is a knowledge driven activity which cannot be compared with procurement of any work or good. In order to meet the intended objectives of the Scheme, this service is proposed to be hired. In such services carrying forward the institutional memory is equally important.</p> <p>The financial threshold of turnover is fixed based on market strength and response of potential bidders. Also, there is no such methodology as cited in the procurement regulation of the WorldBank as well as Government of India to fix this financial threshold.</p> <p>The proposed procurement is being done as per the procurement of framework of World Bank. The classification of NCB/ICB regarding procurement of consultancy services is solely based on the guidelines and procedures of World Bank</p>	<p>We thoroughly understood that DRIP phase-II and III are a knowledge driven activity to achieve the objectives of the scheme and carry forward institutional strengthening</p> <p>As you mentioned threshold of turnover is fixed based on market strength and response of potential bidders. Here, our point of concern is that the annual turnover criteria is required to be met for bidding Rs. 300 crores against total tender value is about Rs. 413. 3 crores for next 10 years. We still believe that this criterion seems to be on the higher side and to beadjusted by bearing in mind the following example</p> <p>While if we look other world bank funded project tender “Selection of Consultants for Providing Consultancy Services for Development of Integrated Water and Crop Information and Management System” (Tender ID- RFP/NWIC/2019/DSS/1), which is having total project value about Rs. 268.8 crores and is required to meet financial eligibility only Rs. 15 crores annual turnover for last five years. Also, kindly note that the project span is lasting for 7 years.</p> <p>We understand that the above-mentioned project is also as per framework of World Bank and the classification of NCB/ICB regarding procurement of consultancy services.</p>	<p>We have examined concern. Regarding tender’s criteria and pre-qualification, it is always based on Scheme’s objectives, and project’s proponent planning and strategy to achieve intended outcome of the Scheme, market’s strength and technical as well as implementation challenges in a given Project. Therefore, terms and conditions of two tenders are not compared even if lender agency is same.</p> <p>However, CWC is reviewing the necessity of any such revision based on requests from various prospect bidders as well as outcome of deliberations of the Pre-REOI Meeting held on June 29, 2020.</p>