

32/1/2019-DSRD/Cons/DRIP Phase II and III
Central Water Commission
Central Project Management Unit
Dam Rehabilitation and Improvement Project
Phase II and Phase III

Date: 03.07.2020

Sl No.	Queries raised	Response of CWC
1.	<p>Annual Turnover:</p> <p>The Total Consultancy works spans around 10 yrs , In lieu of this it our request that the Annual Turnover of the Consultancy Firm may be reduced to Rs 200 Cr or US\$ 30 Million. This will enable more participation from International Firms and Domestic Partners</p>	<p>This is a knowledge driven activity, which must facilitate to achieve the intended objectives of the Scheme. Also, scope of services and work flow is anticipated huge, keeping in view the horizontal and vertical coverage of the Scheme alongwith its financial and physical outlays.</p> <p>The financial threshold is fixed based on market strength and quality of services required. The referred annual turnover is for single entity. In case, any single bidder is not able to qualify this requirement, provision for Joint Venture also exist in the REOI proposal which gives ample opportunity for participation of Indian as well as overseas firms. In the JV, as per Condition No.(iv), each partner shall meet the 40% requirement of criteria of this annual turn over, and lead partner shall meet the 60% requirement of this annual turn over.</p>

		<p>This threshold limit is placed in order to ensure availability of adequate financial resources with the qualified firm with a payment cycle of 5 to 6 months. It shall meet out liability of various expenses like salaries of its international as well national experts, supporting staff as well as regular expenses to run the office.</p> <p>It has been the experience of CWC in the ongoing DRIP, some of the best resources left the assignment in between the Scheme due to the reason that such type of issue cropped up between the consultant and the expert. Such incidences ultimate adversely affect the performance of project implementation.</p> <p>The provision of JV has adequate scope for participation of Indian bidders. The qualification in JV is minimum requirement of financial and technical qualification i.e. 40% of financial requirement as well as technical experience in minimum one Category out of six Categories.</p> <p><i>However, CWC would review the necessity of any such revision based on requests from various prospect bidders as well as outcome of deliberations of the Pre-REOI Meeting held on June 29, 2020.</i></p>
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2.	<p>JV :</p> <p>It is our request that the Criteria of JV Lead Partner shall be 70% requirement of Criteria and the Criteria of JV Partner shall be 30% Requirement. In this regards, Several Reputed Domestic Firms will also be able to participate</p>	<p>Same as Clarification No 1.</p> <p>The suggestion of enhancing the annual turnover requirement for lead partner from 60% to 70% and reducing the requirements for other JV partners from 40% to 30%, <i>will be reviewed by CWC, depending on the requests from various prospect bidders as well as outcome of deliberations of the Pre-REOI Meeting held on June 29, 2020.</i></p>
3.	<p>Availability of National Dam Experts :-</p> <p>The Consultancy Works will be awarded after One year i.e 2021 as per current Planning, As such whosoever Experts is on Permanent Role may not be available after One year and particularly for 10 yrs.</p> <p>A such the Condition of Permanent Employment of Core Team Engineering Experts of Firm should be for a minimum of Three Year is very Stringent and not very practical . <u>It is our request that the Companies / JV partners prior to Submission of Tender may engage National Experts, having relevant experience to handle this works , on their Payroll prior to the submission of Tender instead of having Three years on permanent Payroll.</u> This will promote Several Available National Dam and</p>	<p>Not agreed. The REOI conditions will prevail.</p> <p>This requirement of information regarding in-house capability has been kept deliberately and based on our ongoing experience in the current DRIP, just to ensure that genuine agency having in house capability record shall qualify in order to ensure that consultant would not make all the time ad-hoc arrangement for hiring of experts from the market to render professional assistance to CWC. This compromises the quality as well as leads in ultimate loss to project proponent. In the ongoing DRIP, we took up 37 meetings of Replacement Committee over a period of last seven (7) years, just to look into the matter related to mobilization and demobilization of experts; which consumed a lot of resources and broke the continuity of institutional memory of working experts. This is a great challenge for CWC to steer the project despite paying a requisite</p>

	<p>HM Experts which are pioneers in the Dam /Hydro/Water Sectors and by having them on their Payroll prior to submission of Tender will enable more national DAM and HM Experts to get opportunity in right perspective .</p> <p>Further , Due to Covid -19 Pandemic in the World, Several Experts (Both Internationally or Domestically) may be reluctant and Moreover, Experts may change several times (For Cause of Retirement etc) and it may be difficult for Participating Companies to foresee this change at the present .</p>	<p>cost to the consultant which must not be the case in the new Scheme.</p> <p>The Consultancy Contract will have the provision for way forward in case of demobilisation or in case the concerned experts leave the assignment in between. A Committee would be there which would examine the CVs of proposed new experts in case of demobilisation of earlier experts and recommend for fresh mobilisation/replacement.</p> <p>Also CWC is asking such information in respect of only six experts. Also, there would be other key experts in the Consultancy assignment whose details have not been requested at REOI stage. We are not asking as to whether other experts are having permanent employment or not during last three years.</p>
4.	<p>Date Extension:</p> <p>Considering the Covid 19 Global Pandemic and the Clarifications of the Pre REIO Meeting It is our request to kindly please extend the Date of submission of EOI by atleast 4 weeks .</p>	<p>As per the World Bank procurement regulations, it prescribes 10 business days for responding to REoI, however, CWC has given 60 days for responding to REoI keeping in view ongoing global pandemic COVID19, which seems reasonable for getting adequate participation of foreign bidders.</p> <p>There is still three weeks' time for last date/time for receipt of bid through e-procurement. <i>However, based on the outcome of the Pre-REOI meeting appropriate action would be taken by CWC in this regard.</i></p>

<p>5.</p>	<p>MSME</p> <p>As per GOI guidelines/Directives MSME should be given opportunity keeping in the Mind the National Interests, as such some reasonable percentage as Third Partner of JV or a Sub Agency may also be allowed to promote MSME and National Experts</p>	<p>The Standard Procurement Document of World Bank is being followed by CWC for procurement of Consultancy services as this is externally funded Scheme. As per proposed Loan Agreement to be signed between Govt of India and World Bank, all procurement is governed by World Bank's Guidelines and Procedures.</p> <p>As per the World Bank Procurement Regulations, there is no provision for domestic preference for procurement of Consultancy Services. The policies/guidelines of Govt of India is applicable in cases of Central Sector Scheme or Centrally Sponsored Schemes, where the funding assistance is to be borne by Govt of India. The DRIP Scheme is a State Sector Scheme, being implemented from loan assistance by World Bank/MDBs</p>
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